

In consideration of Dawson Construction, Inc.:

In April of 2006, using a state-sanctioned selection process, Dawson Construction of Bellingham, WA was contracted to provide preconstruction services to the Haines Borough in a project to construct a new elementary/primary school and renovate an existing high school. The construction budget was \$14 million and the plans at contract time were approaching 65%.

It was evident at the pre-selection meeting that Dawson was a serious and conscientious contractor. Dawson's representative was the only agent to dedicate time to visit the selected site and examine the existing high school. I should point out that the temperatures were in the single digits with wind chill factored well below 0.

Our project came in the back draft of Hurricane Katrina, and the construction industry generally was experiencing high costs for steel, delivery delays and out-of-stocks. Dawson never spoke to the negative. From the first preconstruction meeting, Pete Dawson, his subcontractors and the design team displayed a clear commitment to making this project a success. Their emphasis on the importance of a **team effort** in the GC/CM method of procurement continued through the entire job; technical and financial challenges were addressed directly, fairly and creatively.

They approached the project totally prepared with well maintained equipment, communications systems, time management tools, trusted relationships and commitment. They responded to the community's concerns for local hire. Dawson's value engineering skills and experience in remote site logistics is remarkable. The result was/is, the Haines Borough has a wonderful new school that includes many features that were given up earlier in the project. The job took place over the worst winter in recent Haines history, schedules were met and, largely due to Dawson's value engineering, we are under budget.

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